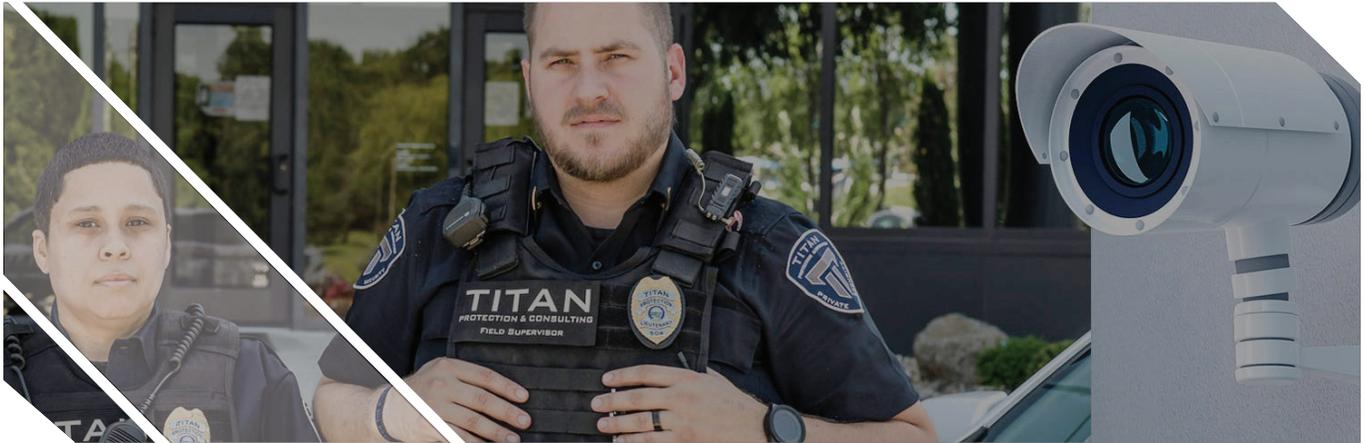




# CASE STUDY

Titan Security Officer + Video Monitoring



## Titan Helps a Client Save on Costs Without Sacrificing Service with Blended Monitoring

### THE CHALLENGE

The property manager of a commercial office building came to us in need of an effective, but more affordable 24/7 security solution than the one they had in place. They were currently paying \$230,000/year to have an officer on location around the clock (i.e., 168 hours a week). While the guard was busy during working hours securing the property and assisting visitors and employees, traffic decreased significantly at night. The manager still needed the building monitored during off-hours, but the price of a physical on-site presence was becoming prohibitive.

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### THE TITAN SOLUTION

In assessing the client's needs, we discovered the office building had a security camera system in place, but it was not actively monitored or watched. We thought this made the client a great candidate for our blended service package.

Our plan provided the property with a Titan guard on-site during business hours (45 hours/week). These security officers were from our highest tier available, meaning they typically have several years of relevant experience and have completed the Titan Training Program, which trains our officers more than 3x the industry average.

Outside of business hours, the client's existing camera system was monitored 24/7 by Titan's team of dispatchers, who recorded and responded to events in real-time. Whenever there was suspicious activity, there would be an immediate response, either by sending a Titan officer, using built-in audio to verbally mitigate the situation, and/or calling the police. In addition, our Patrol Service would provide three patrols to visit every night at random times in a marked Titan patrol vehicle.

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### THE RESULTS

By opting for our blended service package, the client received an on-site presence and round-the-clock eyes on the property—exactly what they were looking for—at less than half the cost, **saving the client over \$10,000/month and \$127,000 /year.**

Thanks to our capability to integrate with any existing camera system, plus our guard and patrol service options, we were able to work with the client to craft a security plan that was tailored specifically to cover their needs and meet their budgetary requirements.

To learn more about Titan's comprehensive security services, please email us at: [info@tpcsecurity.com](mailto:info@tpcsecurity.com) or call **913-441-0911**.